

Date | time Wednesday, May 16, 2018 | 5:30-8:00 PM *Meeting called to order by* Amy Schmidt at 6:04 p.m.

Board Members Attending

Amy Schmidt
George Meiners
Dick Nightingale
Terrie Jo Fox
Randy Huber

Careers Board Attending

Mark Simcosky
Jay Bell
Scott King
Ron Eiman
Robert Altomare

Staff Members Attending

Kim Curtis
Nancy Nicolaus
Liz Muleski
Aaron Martin
Kelly Logan
Delores Buffa
Melody Scott
Jeff Carpenter
Cristy Carpenter
Anne Hochstein
Karen Flattery
Kevin Flattery
Sam Wheeler
Carol Sours
Emily Crawford

Introductions

Each person took a moment of introduction and shared how they were connected with Job One.

Mission and Reflection

Amy read the mission and vision statements and followed with a moment of reflection.

Consent Agenda - Action

- March and May agendas will be approved at the July board meeting.
- Amy asked for a motion to approve March and April 2018 financial reports.
- Robert moved to approve as written, Scott seconded, Amy called for a vote, and the motion carried.

Year in Review Report

Aaron shared the 2018 Strategic Accomplishments

- **Board Development**
 - Energized and organized board development committee
 - Engaged Debra Box, Support Kansas City
 - Recruited 2 new board members – Cherish Caputo and Danielle Bordman
 - Engaged community members to serve on committees
 - Careers board strategic planning session
- **Hiring Needs/Workforce Development**
 - Staff work in progress
 - Potential staff reorganization
 - Planning for future workforce needs and desires
- **Expand Employment Opportunities**
 - More work, less downtime in workshops
 - Added small A1 and commercial cleaning contracts
 - Hired SDS account executive
 - Careers growth. Larger Careers job development team. 33% more people served. SET Works.
 - Executing our Marketing and Business Development plan. Rebranding. New website.
- **Advocacy**
 - Source America Grassroots
 - Developing Job One A-Team
 - Social Media
 - Aaron is the Chair of MASWM/MESA – Funding bill in MO legislature
 - Aaron is a member of NCSE Executive Board
 - Anne is on the Board of Grandview Chamber of Commerce
 - Kelly is now a CARF Surveyor

- **Funding Streams**
 - Job One earned revenue increased by 10%
 - Job one total revenue increased by 10%
 - Government funding down by 16%
 - Careers revenue increased by 42%
 - Attained Medicaid employment contract
 - Fund Development making great strides. Revenue increased by 71%. Grant writing has proven successful. Engaging the philanthropic community and awareness.
- **Facility Improvements**
 - Board and staff committee presented facility future recommendations to Eitas board.

Election Directors - Action

- Susan Scott is up for another 3-year term starting on 7/1/18 and ending on 6/30/21.
 - Susan accepted.
 - Randy moved to approve, Scott seconded, Amy called for a vote, and the motion carried.

Special Recognition

- Ron Eiman was recognized with a plaque for his 50 years of service and support to Job One.

Budget Report

- **Finance – George Meiners, Committee Chair:**
 - The last couple of months have been a bit of a recovery time after the typical slow winter months. This April was better than last April.
 - Budget vote will be delayed until early June due to State Aid and NARA. We are contracting directly with NARA now, and we should have an answer before the end of May.
 - A review by the Finance committee will take place, then an E-vote by the Board.

Adjournment and Next Meeting Date

- Terry moved to adjourn, Robert seconded. Meeting adjourned at 6:25 p.m.
- Next meeting is Wednesday, July 18, 2018 at 5:30 p.m. in Independence.